PALATINE ASSET MANAGEMENT

À VOS INVESTISSEMENTS

# PALATINE FRANCE MID CAP

French Assets Small and Mid Capitalisations



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## Palatine AM : 30 years of engaged management with the investors

**30 years** of presence with the investors Change of name agreed by the AMF in 2005





Actifs sous gestion **5,7 Md€** 2023-08-31



#### **100%** subsidiary of Banque Palatine

ESG Filter and/or SRI label

on the large capitalisation asset funds

Signatory to the United Nations Principles for Responsible Investment

#### **CLIENTS**

- Institutional (Pension funds, insurance companies, ...)
- Multi-managers and family offices
- Private banks
- Online banks and insurances
- Independent advisors, PMC, IFA

#### **ASSET CLASSES**

- All capitalisations France and Europe
- Short and long term company obligations
- Mandate-based and multi-management management
- Standard and short-term currency

#### **MANAGEMENT STYLES**

- Growth values
- ESG filter and SRI label on large-cap equity funds
- Label relaunch on small caps
- ESG integration on fixed income funds and discretionary management

### A SUSTAINABLE, LONG-TERM VISION OF THE VALUE OF COMPANIES



## SRI at the center of our ambitions

<b>Asset management</b>	<b>Fixed income management</b>	Management under
French, European,	and issuer-oriented	mandate integrating
large and mid caps	monetary	E.S.G criteria
<b>10 funds</b>	8 open funds, 2 dedicated	4 funds, 625 Mandates
€1,0b assets under management*	€4,4b assets under management*	€0,3b assets under management*

#### FINANCING THE REAL ECONOMY THROUGH A SUSTAINABLE INVESTMENT POLICY

#### **€5.7 BILLION IN ASSETS UNDER MANAGEMENT\***

\*Outstanding as of August 31, 2023.



## The heart of our asset offer : themess and priorities E, S, and G



#### GIVE PURPOSE AND VALUE TO YOUR INVESTMENTS

#### OUR CONVICTION: SUSTAINABLE GROWTH IS THE ESSENTIAL LEVER FOR LONG TERM PERFORMANCE

Note (\*): The name Sustainable Development Goals (SDGs) is commonly used to refer to the seventeen goals established by United Nations Member States and brought together in the 2030 Agenda.



# Recognized expertise in small and mid-caps: PALATINE FRANCE SMALL CAP in two words



Laurent PANCE Palatine France Mid Cap Manager



Marie-Pierre GUERN

- Capture the potential growth of small and mid capitalisations that are the champions of tomorrow
- A category of companies that historically outperform large capitalisations and offer more stock market resilience in times of stress

AMF Classification	Actions Françaises PMC
SFDR Classification	Article 8







## Choosing Palatine France Mid Cap



# Choosing a fund of French Small and Mid-Capitalisations



The pool of French mid-caps: growth, innovation, animation



The champions of tomorrow, such as Biomérieux, Edenred, Eurofins, Stedim, Téléperformance, Ubisoft, Worldline, ...



A broad universe of companies with solid financial structures; talented management teams



The secular outperformance of Small & Mid Caps compared to Large Caps



## Choosing a fund of French Small and Mid-Caps









Lag in the performance of small and mid-caps since autumn 2018 (liquidity premium)



Higher elasticities (the 3 months post-Covid vaccine...)



Values in line with the new world



Targets for M&A (Somfy...)











## Management Dynamic



## Management process

# 1

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#### QUANTITATIVE APPROACH

- The starting universe is therefore based on stocks belonging to the Cac Next, Cac Mid&Small indices, and stocks eligible for PEA-PME. We then obtain 570 unique values.
- Of the 570 stocks, there are 322 companies in this universe covered by a rating agency or internally. We exclude 20% of this coverage and we obtain less than 260 values with a minimum score of 7.4.
- In addition, the fund can invest up to 10% in small and medium-sized foreign companies (Germany, Italy, Scandinavia).
  In practice, these are companies previously invested in the last 12 months and subject to a rating.
- With a constraint of a minimum market capitalization of €200 million and a maximum of €15,000 million, this brings us down to less than 150 French stocks.

## 2)

#### ANALYSIS OF COMPANIES

- A long-term vision of growth and its sustainability independent, if possible, from economic cycles
- Companies at the forefront in their sector and in a buoyant market
- Do not belong to a universe that is too domestic and/or too regulated (finance, real estate, media, etc.)
- Companies that hold a strong position in a niche market and are financially solid (health, mobility equipment manufacturers, technology, etc.)
- Evaluation of the quality of management: sustainable team with a particular emphasis on governance
- A clear strategy.
- Consistent implementation.
- Online results.
- Solid revaluation prospects.

#### GARP MANAGEMENT / CONSTRUCTION / NEXT

Invest in companies in which their valuation does not reflect their growth potential.

- Valuation ratios (P/E, P/S, P/BV, EV/EBIT, D/E)
- Particular emphasis on interpretation and understanding of financial elements

#### Construction of the portfolio

• 1% to 6% per line

3

- Proper notion of the lever
- Management of the reinforcements / lightenings and sales / purchases

#### **Extra-financial indicators (ESG)**

- Environmental indicators such as CO2 emissions, carbon footprint and intensity of the portfolio...
- Social indicators such as the creation of employment and the level of employment in France...



## Palatine France Mid Cap : Investing in the core of the economic reactor



A pure fund with a portfolio made up of 100% mid-caps

A vehicle of maneuverable size in a narrow market, with radical choices and totally free from the benchmark

A less risky fund than average, which frees the subscriber from the timing of subscription

A philosophy of average values specific to Palatine AM

A historic manager with quarter-century experience

A support team that invests "mid-caps" in all funds







Classification AMF	Actions Françaises
Code ISIN	Part R : FR0013391489
Reference Index	CAC Mid 60 Dividendes nets réinvestis
Launch date	05/06/2020
Net assets	91 M€ (au 31 mars 2023)
Currency	Euro
Valuation	Daily
Current fees	2,32 % (part R au 30 décembre 2022)





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