



French Assets
Small and Mid Capitalisations





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#### Palatine AM: 30 years of engaged management with the investors

**30 years** of presence with the investors Change of name agreed by the AMF in 2005

100% subsidiary of Banque Palatine



**26** collaborators



Actifs sous gestion **5,7 Md€** 2023-08-31



**ESG Filter and/or SRI label** 

on the large capitalisation asset funds

**Signatory to the United Nations Principles for Responsible Investment** 

#### **CLIENTS**

- Institutional (Pension funds, insurance companies, ...)
- Multi-managers and family offices
- Private banks
- Online banks and insurances
- Independent advisors, PMC, IFA

#### **ASSET CLASSES**

- All capitalisations France and Europe
- Short and long term company obligations
- Mandate-based and multi-management management
- Standard and short-term currency

#### **MANAGEMENT STYLES**

- Growth values
- ESG filter and SRI label on large-cap equity funds
- Label relaunch on small caps
- ESG integration on fixed income funds and discretionary management

A SUSTAINABLE, LONG-TERM VISION OF THE VALUE OF COMPANIES



#### SRI at the center of our ambitions

**Asset management** French, European,

large and mid caps

10 funds

**Fixed income management** 

and issuer-oriented monetary

8 open funds, 2 dedicated

€1,0b assets under management\* €4,4b assets under management\*

Management under mandate integrating E.S.G criteria

4 funds, 625 Mandates

€0,3b assets under management\*

FINANCING THE REAL ECONOMY THROUGH A SUSTAINABLE INVESTMENT POLICY

**€5.7 BILLION IN ASSETS UNDER MANAGEMENT\*** 

\*Outstanding as of August 31, 2023.



### The heart of our asset offer: themess and priorities E, S, and G











THEME

Preserving the Planet

**Employment in France** 

**Employment in Europe** 

Family companies

American leaders

PRIORITY ESG

Environment (article 8 SFDR)

Social (article 8 SFDR)

Social (article 9 SFDR)

Governance (article 8 SFDR)

SRI Management (article 8 SFDR)

OPC



Palatine Planète



Conservateur Emploi Durable



Palatine Europe Sustainable **Employment** 



Palatine Entreprises Familiales ISR

Palatine Amérique



















5 ÉGALITÉ ENTRE LES SEXES

#### **GIVE PURPOSE AND VALUE TO YOUR INVESTMENTS**

OUR CONVICTION: SUSTAINABLE GROWTH IS THE ESSENTIAL LEVER FOR LONG TERM PERFORMANCE

Note (\*): The name Sustainable Development Goals (SDGs) is commonly used to refer to the seventeen goals established by United Nations Member States and brought together in the 2030 Agenda.



# Recognized expertise in small and mid-caps: PALATINE FRANCE SMALL CAP in two words



Laurent PANCE
Palatine France Mid Cap
Manager



Marie-Pierre GUERN

- Capture the potential growth of small and mid capitalisations that are the champions of tomorrow
- A category of companies that historically outperform large capitalisations and offer more stock market resilience in times of stress

AMF Classification Actions Françaises PMC

SFDR Classification Article 8







2 Management Dynamic

3 Subscribe







### Choosing Palatine France Mid Cap



### Choosing a fund of French Small and Mid-Capitalisations



The pool of French mid-caps: growth, innovation, animation



The champions of tomorrow, such as Biomérieux, Edenred, Eurofins, Stedim, Téléperformance, Ubisoft, Worldline, ...



A broad universe of companies with solid financial structures; talented management teams



The secular outperformance of Small & Mid Caps compared to Large Caps



### Choosing a fund of French Small and Mid-Caps





### Perfect timing



Lag in the performance of small and mid-caps since autumn 2018 (liquidity premium)



Higher elasticities (the 3 months post-Covid vaccine...)



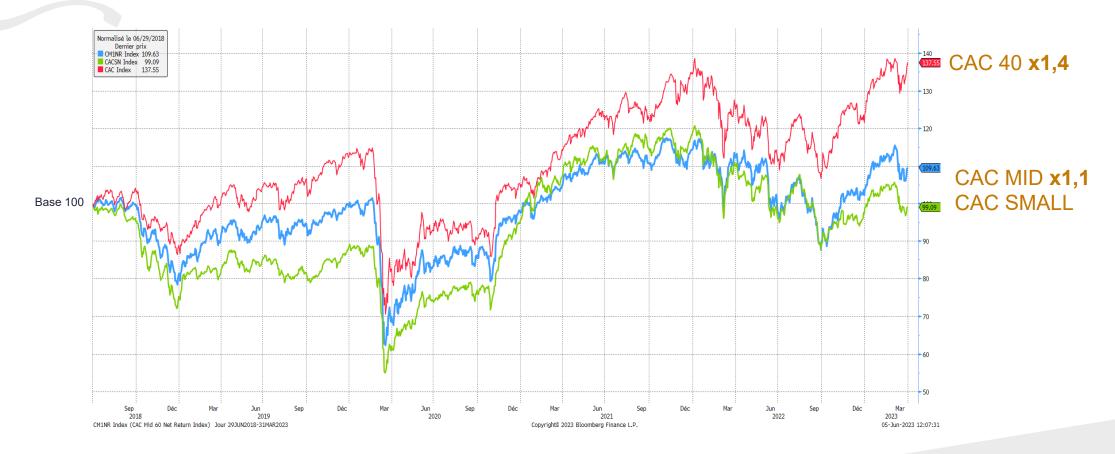
Values in line with the new world



Targets for M&A (Somfy...)



### Perfect timing







2 Management Dynamic



#### Management process

1

#### **QUANTITATIVE APPROACH**

- The starting universe is therefore based on stocks belonging to the Cac Next, Cac Mid&Small indices, and stocks eligible for PEA-PME. We then obtain 570 unique values.
- Of the 570 stocks, there are 322 companies in this universe covered by a rating agency or internally. We exclude 20% of this coverage and we obtain less than 260 values with a minimum score of 7.4.
- In addition, the fund can invest up to 10% in small and medium-sized foreign companies (Germany, Italy, Scandinavia).
   In practice, these are companies previously invested in the last 12 months and subject to a rating.
- With a constraint of a minimum market capitalization of €200 million and a maximum of €15,000 million, this brings us down to less than 150 French stocks.

2

#### **ANALYSIS OF COMPANIES**

- A long-term vision of growth and its sustainability independent, if possible, from economic cycles
- Companies at the forefront in their sector and in a buoyant market
- Do not belong to a universe that is too domestic and/or too regulated (finance, real estate, media, etc.)
- Companies that hold a strong position in a niche market and are financially solid (health, mobility equipment manufacturers, technology, etc.)
- Evaluation of the quality of management: sustainable team with a particular emphasis on governance
- A clear strategy.
- Consistent implementation.
- Online results.
- Solid revaluation prospects.

#### GARP MANAGEMENT / CONSTRUCTION / NEXT

## Invest in companies in which their valuation does not reflect their growth potential.

- Valuation ratios (P/E, P/S, P/BV, EV/EBIT, D/E)
- Particular emphasis on interpretation and understanding of financial elements

#### Construction of the portfolio

- 1% to 6% per line
- Proper notion of the lever
- Management of the reinforcements / lightenings and sales / purchases

#### **Extra-financial indicators (ESG)**

- Environmental indicators such as CO2 emissions, carbon footprint and intensity of the portfolio...
- Social indicators such as the creation of employment and the level of employment in France...



### Palatine France Mid Cap: Investing in the core of the economic reactor



A pure fund with a portfolio made up of 100% mid-caps

A vehicle of maneuverable size in a narrow market, with radical choices and totally free from the benchmark

A less risky fund than average, which frees the subscriber from the timing of subscription

A philosophy of average values specific to Palatine AM

A historic manager with quarter-century experience

A support team that invests "mid-caps" in all funds





3 Subscribe



### Subscribe

Classification AMF	Actions Françaises
Code ISIN	Part I : FR0000437576
Reference Index	CAC Mid 60 Dividendes nets réinvestis
Launch date	29/04/1985
Net assets	91 M€ (au 31 mars 2023)
Currency	Euro
Valuation	Daily
Current fees	1,59 % (part I au 30 décembre 2022)





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